

What's New In The Vail Valley

**COLDWELL
BANKER** 

DISTINCTIVE PROPERTIES



March

*Remember to set your clocks
ahead on March 10, 2013!*



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Dedicated to creating exceptional real estate experiences.

Real Estate Comeback Continues

Eagle County Real Estate Finishes Strong In 2012

Eagle County Real Estate Market has best year since 2008! The year-end figures show total sales volume for 2012 surpassed \$1.5 billion, the highest number since 2008, which saw more than \$2.2 billion in sales.

The market is on the rise and one key factor was a lower inventory of homes on the market. There was a decline in new listings in 2012 from 2011. With fewer homes on the market, the competition rises bringing in more offers per property and more bidding wars than last year.

According to the Land Title Guarantee Co., December of 2012 reflected the best month of the year with about \$255 million dollars in sales volume, which is nearly double that of December 2011. Overall, 2012 was the best real estate year since 2008. Sales under \$500,000 were the vast majority of the transactions with 58% of the residential transactions. Two other spectrum's also played a major roll; bank sales and high end properties over \$4 million.



2012 Land Title's Real Estate Numbers:

- **\$886,495 was the overall average sales price in Eagle County.**
- **There was a 31% increase in dollar volume over 2011.**
- **58% of all transactions were under \$500,000.**
- **\$1,042,750 was the average sales price of a single family home.**
- **\$17,400,000 was the highest sale in Eagle County in 2012.**
- **There were 313 Bank sales.**
- **There was a 27% increase in total number of transactions over 2011.**

Highlands Slopeside #208 \$1,798,000 furnished

True Ski-In/Ski-Out condo! Access to Beaver Creek Mountain is right out your living area door. 2 level floor plan with 3 bedrooms plus a den and 3 baths. After a great day on the slopes relax in the heated pool or hot tubs. Additional amenities include: ski room with lockers, common area great



room, on-site exercise room, underground heated parking and owner storage; plus Dial-a-Ride shuttle service throughout the resort. The close proximity to the ski slopes, and all that Beaver Creek Village offers, makes this a good rental property. Great Value in a Great Location!



March Quote

*A life is not important except in
the impact it has on other lives."*

Baseball Player, Jackie Robinson

Please call me for all your Real Estate needs and visit my web site and blog at www.KathySellsVail.com for information on the Vail Valley. *Kathy Cole*



Spring Calendar Of Events

MARCH

March 20-24 American Ski Classic - Skiing legends, entertainment celebrities and corporate America join together on the slopes of Vail Mountain during the Korbelt California Champagne American Ski Classic. This event combines the thrill of both professional and amateur ski racing with an array of entertainment options for fans of all ages. A full social schedule of events includes the Annual "Hold 'Em For Hope" benefit and the "Legends of Skiing Banquet".

March 28-March 31 Vail Film Festival - The 10th Annual Vail Film Festival is a four-day event that includes film screenings, panel discussions, live music, nightly galas and a filmmaker reception. For additional information go to www.VailFilmFestival.com.

APRIL

April 3-6 23rd Annual Taste of Vail - The Taste of Vail is one of the premier Spring food and wine festivals.

April 8-14 Spring Back to Vail - Vail's huge end-of-the-season bash with free concerts from national headliners, on-snow events and street parties. You don't want to miss the greatest spectacle of all – the World Pond Skimming Championships – a celebration of spring and the end of a great ski season. Top off the festivities with incredible lift ticket deals and great lodging packages and you'll see why everyone knows Vail is the place to be this spring!

April 14 Vail Mountain Closing Day and Beaver Creek Mountain Closing Day

MAY/JUNE

May 27 Memorial Day

June 6-9 Go Pro Mountain Games - The adrenaline filled kick start to Summer! Professional and amateur outdoor adventure athletes from the Vail Valley and around the world will converge upon the mountains and rivers of Vail to compete in 8 sports and 23 disciplines for more than \$100,000 in prize money.



Taste of Vail - April 3rd thru 6th

In its 23rd year, the Taste of Vail is one of the nation's premier Spring food and wine festivals. Participants at the Taste of Vail experience the Vail Valley's world-class restaurants, fine wine poured by winemakers and winery owners from top wineries around the globe; along with interactive seminars, auction and dance, the Colorado Lamb Cook Off, après ski tasting and the popular mountaintop picnic sensory extravaganza at the top of Vail Mountain. This year's new event, the Nordic Wine Sampler, allows participants to snowshoe or cross country ski from station to station sampling specialty wines (with cheese pairings). I hope you join us to enjoy this year's Taste Of Vail. For additional information go to www.TasteOfVail.com.



Thank you for your ongoing referrals. They are the cornerstone of my success!!

If you or anyone you know is interested in Buying or Selling, please give me a call . I would love to put my 30 years of Real Estate experience in the Vail Valley to work for you.

Pink Vail - March 9, 2013

Honor loved ones, support cancer survivors and support the Shaw Regional Cancer Center!

Come to Vail dressed in pink on March 9th for a ski/snowboard day and concert to benefit Shaw Regional Cancer Center's survivorship program. This jam packed Saturday is full of events for all ages and skiing abilities, featuring prizes, a free concert that begins at 5 pm at the Arrabelle at Vail Square and, of course — lots of PINK! Skiing starts at 8:30 am and participants are encouraged to dress in pink so that Vail mountain will be completely "pink-ified"! Participate in the "Checkpoint Challenge" and "Pink Vail Poker" to win great prizes. At 4 pm all participants will meet at Eagle's Nest (top of the gondola) to begin a "Celebration Ski Down" to The Arrabelle at Vail Square. To raise money you can join a team, start a team or join as an individual. Last year's event met, and exceeded, the \$125,000 fundraising goal and this year the goal has been set at \$200,000! Come out for a pink filled day to honor loved ones, celebrate cancer survivors, raise money for a great local program and have FUN!

