

What's New In The Vail Valley

**COLDWELL
BANKER**

DISTINCTIVE PROPERTIES



December

*The slopes are open
and the
holiday lights
are beautiful!*



Kathy Cole, ABR, CRS, e-PRO, GRI, MRE, RSPS, TRC
Broker Associate/Team Leader - Cole Luxury Team
Coldwell Banker Distinctive Properties
286 Bridge Street
Vail, CO 81657
Cell: 970-390-0026
Email: Cole@Vail.net
Web site: www.KathySellsVail.com
Blog site: <http://Blog.KathySellsVail.com>

Dedicated To Creating Exceptional Real Estate Experiences.

HOLIDAYS are a time to remember people and events that have touched us throughout the year. Often, in the rush of day to day business, I don't take the time to thank those special clients and customers who have helped me achieve my real estate success. This Holiday season, I would like you to know how very thankful I am for the friendship, goodwill, and business you have extended to me. May you be blessed throughout the Holiday season and coming year with much peace, joy and prosperity.



Real Estate Has Best Month in September! Showing Signs of Normality!

For most of 2013, transactions in Eagle County were up; but, sales volumes were down from 2012. However, due to a rise in sales of expensive homes (\$4 million-and-up), September, this year, reversed that trend as sales transactions were down compared to the same time last year; but, sales volume had an 8% increase over September, 2012. The primary areas for sales in the Vail Valley are in premier properties in "desired" locations and in the \$1 million-and-less market; with the lion's share of transactions occurring in the residential areas of Eagle and Gypsum. However, the expensive homes are not selling for as much as they were prior to the "recession" as sellers are becoming more realistic regarding home values.

The best part is that the lower end of the market — \$500,000-and-less — is seeing much less in the way of bank sales, from foreclosures-to-short-sales. In 2012, bank sales made up nearly 20% of the total transactions. In September, 2013, there were only six such sales out of 157 total transactions in the Vail Valley.



Highlands Slopeside #209 \$1,995,000 furnished



Ski-In/Ski-Out condominium located on Beaver Creek Mountain. 2 level floor plan with 3 bedrooms and 3 1/2 baths.



After a great day on the slopes relax in the heated pool or hot tubs. Amenities include: ski room with lockers, common area great room, on-site exercise room, on-site hot tub, underground heated parking and owner storage. Dial-a-ride shuttle service throughout resort. The close proximity to the ski slopes and all that Beaver Creek Village offers makes this a good rental property.

Great Value in a Great Location!

December Quote

*"People form habits and
habits form futures."*

Speaker, Mike Litman

Please call me for all your Real Estate needs and visit my web site and blog at www.KathySellsVail.com for information on the Vail Valley. *Kathy Cole*

Cole Luxury Team

Winter Calendar Of Events

December

- Nov.29 - Dec. 1 **2013 FIS Beaver Creek World Cup Race Weekend, Women's Races:** New in 2013, World Cup women racers will pay a scheduled visit to Beaver Creek for the 'Nature Valley Raptor' women's Downhill.
- Dec. 6-8 **2013 FIS Beaver Creek World Cup Race Weekend, Men's Races:** The only men's World Cup stop in the United States, the 'Birds of Prey' men's Downhill is one of the world's premier ski events.
- Dec. 9-15 **Snow Daze:** Vail Snow Daze, the largest early-season mountain bash in North America, returns for its seventh consecutive year. Enjoy fresh tracks on the mountain and sponsor expo village by day, and après parties and free live concerts by night! For more information go to www.Vail.com/SnowDaze.
- Dec. 13 **Vilar Performing Arts Center:** VPAC kicks off its 2013-2014 Winter Season with 3 nights of the Nutcracker presented by the Vail Valley Dance Academy. Located in the heart of Colorado's Beaver Creek Resort, the Vilar Performing Arts Center is a 530-seat theatre, owned and operated by the Vail Valley Foundation, which presents a variety of year-round performances including Broadway musicals, concerts, family entertainment, comedy, dance, classical and more. For more info: www.VilarPAC.org.
- Dec. 20-22 **Vail Family Holidaze:** Vail Family Holidaze returns in December with ice-skating performances by world-champion ice skaters, tree lighting and the New Year's Eve Torchlight Ski Down and fireworks. For more information go to www.Vail.com/HoliDaze.
- Dec. 31 **New Year's Eve:** The biggest, the last, and one of Vail's best parties of the year will include an epic performance by Mix Master Mike of the legendary Beastie Boys to help ring in the New Year at Dobson Arena. Midnight will bring a champagne toast, balloon drop and confetti blizzard. For more information go to www.VailNYE.com.

January

- Jan. 23-26 **The 2014 Beaver Creek FOOD & WINE Weekend:** Beaver Creek celebrates all things culinary with *FOOD & WINE Weekend*. The weekend kicks off with the Meet the Chefs Reception and wraps with the Celebrity Chef Ski Race & Brunch, where several chefs will raise money for their favorite charities. New this year: Ski. Eat. Ski, where skiers of all levels can tackle the mountain - and, then, have a luxury lunch. For more info: www.BeaverCreek.com/Events-And-Activities/Food-And-Wine-Weekend.

Thank you for your ongoing referrals. They are the cornerstone of my success!!
If you, or anyone you know, is interested in Buying, or Selling, please give me a call . I would love to put my 31 years of Real Estate experience in the Vail Valley to work for you.



USA Pro Challenge Returns To Vail In 2014

Six of the seven stages of America's most difficult cycling race have officially been named with the Vail Time Trial, once again, among them. The location for Stage 7 has yet to be determined and will be decided based on fan votes (input). The Vail Time Trial was pushed back to Stage 6 (it was stage 5 this year), which is good news for the valley as it places the iconic

event right in the middle of the weekend, on a Saturday. After not appearing on the USA Pro Challenge schedule last year, local fans weren't sure if they could expect the Vail Time Trial again this year. After hosting mountaintop finishes in 2012 and 2013, Beaver Creek will not return to the schedule next summer as "the resort is busy with preparations for the 2015 FIS Alpine World Ski Championships", the Vail Valley Foundation said in a release.

Creative Home Remedies

Clean up your walls with toothpaste.

Patch small holes using a putty knife or butter knife to smooth non-gel toothpaste into the hole. Sand the spot to smooth the surface.



If you have a brokerage relationship with another agency, this is not intended as a solicitation. Some of the information in this newsletter was taken from articles in the Vail Daily Newspaper. All information deemed reliable, but not guaranteed.

