

# What's New In The Vail Valley

**COLDWELL  
BANKER**

DISTINCTIVE PROPERTIES



## March

*Remember to set your clocks  
ahead on March 9, 2014!*



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*Dedicated to creating exceptional real estate experiences.*

## Real Estate Stays Strong in 2013

### Eagle County Real Estate Tops \$1.4 Billion

The Real Estate market in Eagle County continued to remain steady in 2013. The year-end figures showed total sales volume for 2013 hitting \$1,402,637,280 in total dollar volume. This number is just 7% shy of last years volume of \$1,513,490,284, which was the highest number since 2008.

Be that as it may, last year's 1,766 transactions were still 2% above 2012 and the highest number since 2007. Surprisingly, the areas showing the largest rise in sales were Eagle and Gypsum accounting for almost 500 transactions. This reflects a secure bottom line for our local economy.



According to Land Title Guarantee Co., October of 2013 reflected the best month of the year with almost \$165 million dollars in sales volume. Overall, home sales and prices were better than the previous year in Colorado and across much of the nation. Multiple-offer situations became commonplace again and prices in many areas rallied to multi-year highs. The outlook for 2014 looks positive with the market stabilizing.

## 2013 Land Title's Real Estate Numbers:

- **\$801,007 was the overall average sales price in Eagle County.**
- **There was a 10% increase in price per square foot for multi family homes from 2012.**
- **724 residential transactions were under \$500,000.**
- **\$970,764 was the average sales price of a single family home.**
- **\$13,550,000 was the highest residential sale in Eagle County in 2013.**
- **53% of buyers were from Eagle County.**
- **50 residential transactions were over \$4 million .**



### Highlands Slopeside #209 \$1,995,000 furnished

Ski-In/Ski-Out condominium located on Beaver Creek Mountain. 2 level floor plan with 3 bedrooms and 3 ½ bathrooms. After a great day on the slopes relax in the heated pool or hot tubs. Amenities include: ski room with lockers, common area great room, on-site exercise room, on-site hot tub, underground heated parking and owner storage. Dial-a-ride shuttle service throughout resort. The close proximity to the ski slopes and all that Beaver Creek Village offers makes this a good rental property. Great Value in a Great Location! [www.HighlandsSlopeside-209.com](http://www.HighlandsSlopeside-209.com)



## March Quote

*"It is time for us all to stand and cheer for the doer, the achiever - the one who recognizes the challenges and does something about it."*

**Football Coach, Vince Lombardi**

Please call me for all your Real Estate needs and visit my web site and blog at [www.KathySellsVail.com](http://www.KathySellsVail.com) for information on the Vail Valley.

*Kathy*

*Cole Luxury Team*

## Spring Calendar Of Events

### MARCH

**March 3-8 Burton US Open** - The world's best snowboarders come together in Vail for the US Open to crown the Champions for Halfpipe and Slopestyle. The event includes concerts, product demo's and concerts.

**March 20-24 American Ski Classic** - Skiing legends, entertainment celebrities and corporate America join together on the slopes of Vail Mountain during the Korbel California Champagne American Ski Classic. This event combines the thrill of both professional and amateur ski racing with an array of entertainment options for fans of all ages.

**March 27-March 30 Vail Film Festival** - The 10th Annual Vail Film Festival is a four-day event that includes film screenings, panel discussions, live music, nightly galas and a filmmaker reception.

### APRIL

**April 3-6 23rd Annual Taste of Vail** - The Taste of Vail is one of the premier Spring food and wine festivals.

**April 5 Pink Vail!** - One of the biggest ski days to benefit cancer patients and survivors.

**April 8-14 Spring Back to Vail** - Vail's huge end-of-the-season bash with free live concerts, World Pond Skimming Championships, après after-dark parties, base area giveaways and street parties.

**April 20 Closing Day for Winter 2014 Vail and Beaver Creek Mountains**

### MAY/JUNE

**May 24-26 Blues, Brews and BBQ** - The unofficial kick off to summer takes place at Beaver Creek featuring live music, BBQ and Colorado Microbrewery beer tastings.

**May 26 Memorial Day**

**June 6-9 Go Pro Mountain Games** - Professional and amateur outdoor adventure athletes from the Vail Valley and around the world will converge upon the mountains and rivers of Vail to compete in 8 sports and 24 disciplines.



### **Taste of Vail - April 2nd thru 5th**

In its 24th year, the Taste of Vail is one of the nation's premier Spring food and wine festivals. Participants of the Taste of Vail experience the Vail Valley's world-class restaurants, fine wine poured by winemakers and winery owners from around the globe; along with interactive seminars, auction and dance, the 10th Annual Colorado Lamb Cook Off, après ski tasting and the popular mountaintop picnic. This years new event, the 2013 Debut of Rose', allows participants to be among the first to taste the just being released 2013 Rosés from Mediterranean France. This is a charity event benefiting non-profit organizations through out the Vail Valley. For additional information please visit [www.TasteOfVail.com](http://www.TasteOfVail.com).



Thank you for your ongoing referrals. They are the cornerstone of my success!!  
If you or anyone you know is interested in Buying or Selling, please give me a call . I would love to put my 31 years of Real Estate experience in the Vail Valley to work for you.

**PINKVAIL**

**April 5th, 2014**

**Honor loved ones, support cancer survivors and support the Shaw Regional Cancer Center!**

Come to Vail dressed in pink on April 5th for a ski/snowboard day and concert to benefit care and patient resources at the Shaw Regional Cancer Center. This year, Pink Vail will take place during the Taste of Vail. This jam packed Saturday is full of events for all ages and skiing abilities, featuring prizes, a free concert, photo booths, an event exclusive EpicMix pin, a Spirit Rally, a costume contest and food and beverage tastings. Participate in the "Checkpoint Challenge" to win great prizes. At 3:30 pm all participants are invited to join "Celebration Ski Down" into Lionshead. To raise money you can join a team, start a team, join as an individual or simply donate. Last year, Pink Vail had over 1300 participants and raised over \$250,000! Come out for a "pink filled" day to honor loved ones, celebrate cancer survivors, raise money for a great local program and have FUN!

For additional information please visit: [www.PinkVail.com](http://www.PinkVail.com)

If you have a brokerage relationship with another agency, this is not intended as a solicitation.  
Some of the information in this newsletter was taken from articles in the Vail Daily Newspapers.  
All information deemed reliable, but not guaranteed.

