

# What's New In The Vail Valley

**COLDWELL  
BANKER**

**MOUNTAIN PROPERTIES**



## March

*Remember to set your clocks  
ahead on March 12, 2017!*



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*Dedicated To Creating Exceptional Real Estate Experiences*



## Real Estate Sales Highest In Eagle County Since 2008

The Real Estate market in Eagle County ended strong in 2016. The total dollar volume was \$1.95 billion, which is 98% of the total for 2015. The number of transactions was 2,048; 99% of the total for 2015.

The highest-priced home sold was in Vail Village at \$17,500,000. Vail Village had the highest average price per square foot for a single family home at \$1,786. The average sales price of a residential property was \$970,184.

There were 157 new homes built in 2016, a 29% increase over 2015. Eagle had the most transactions in any area with 308. 74% of the properties sold were under \$1 million.

If you would like to receive the Monthly Eagle County Market Analysis, please send an email to [Cole@Vail.net](mailto:Cole@Vail.net).

## 2016 Land Title's Real Estate Numbers:

- **\$1,957,961,906 was the total real estate volume in 2016.**
- **98% of 2015 sales and 99% of 2015 transactions.**
- **2,048 was the total number of transactions.**
- **\$970,184 was the average sales price of a residential property.**
- **74% of properties sold were under \$1 million.**
- **\$2,817 was the highest price per square foot on a residential sale.**
- **\$17,500,000 was the highest-priced home sold in 2016.**
- **56% of buyers were from Eagle County.**



## Sun Vail #C22 \$750,000 Furnished



You are sure to enjoy the easy access to Vail Village, and Lionshead, from this 2 bedroom plus a "bonus bunk room" and 2 bath Sun Vail Condominium. This unit has a comfortable floor plan with a balcony and south facing wall-to-wall windows giving you beautiful panoramic views of Vail Mountain. Completely remodeled with upgraded kitchen and bathrooms, new trim, doors, hardwood floors and an attractive gas fireplace in the living area with stacked stone surround. The complex amenities include a year-round heated swimming pool, 2 hot tubs, a sauna and a shower. Located just a 5 minute walk over the pedestrian bridge to Lionshead for skiing, dining, shopping, etc. as well as being on the Town of Vail free bus route gives this unit good rental potential.

For additional information go to [www.SunVail-C22.com](http://www.SunVail-C22.com).

## March Quote

*"Beauty seen makes the one who sees it more beautiful."*

**Author, David Steindl-Rast**

Please call us for all your Real Estate needs and visit our web site and blog at

[www.ColeLuxuryTeam.com](http://www.ColeLuxuryTeam.com) for information on the Vail Valley. *Kathy & Krista*

*ColeLuxuryTeam*

## Spring Calendar Of Events

### MARCH

**Feb 27-March 4: Burton US Open** - The world's best snowboarders come together in Vail for the US Open to crown the Champions for Halfpipe and Slopestyle. Also included - concerts and the US Open of Broomball Tournament

**March 25: Pink Vail!** - One of the biggest ski days to benefit cancer patients and survivors. **Come dressed in Pink!**

**March 30-April 2: Vail Film Festival** - The 14th Annual Vail Film Festival is a 4 day event that includes film screenings, panel discussions, parties and an awards ceremony. The festival will focus on the achievements of women in film.

### APRIL

**April 1-April 16: SpringFest at Beaver Creek** - Amazing weather and activities are the cornerstones of "Beaver Creek Loves Kids SpringFest"! Performers of all types will light up the stage throughout these two fun-filled weeks.

**April 5-April 8: Annual Taste of Vail** - The Taste of Vail is one of the premier Spring food and wine festivals.

**April 14-16: Spring Back to Vail** - Vail's huge end-of-the-season bash. Enjoy skiing, grilling out, hard rock concerts and the action-packed World Pond Skimming Championships.

**Closing Dates for Winter 2017: Beaver Creek Mountain - April 16 & Vail Mountain - April 23**

### MAY/JUNE

**May 29: Memorial Day**

**June 8-11: Go Pro Mountain Games** - Professional and amateur outdoor adventure athletes from around the world, will converge upon the mountains and rivers of Vail to compete for more than \$110,000 in prize money.

**June 16-18: Annual Vail "King of the Mountain" Open** - One of America's iconic grassroots beach volleyball tournaments with upwards of 900 teams participating over Father's Day Weekend. For additional information go to:

[www.KingOfTheMountainVolleyball.com](http://www.KingOfTheMountainVolleyball.com).



### **Taste of Vail - April 5-8, 2017**

The Taste of Vail is one of the nation's premier Spring food and wine festivals showcasing more than 30 of Vail's finest chefs and restaurateurs alongside the owners and winemakers from nearly 50 of the countries' top wineries. Participants of the Taste of Vail experience the Vail Valley's world-class restaurants, fine wine poured by winemakers and winery owners as well as interactive

seminars, an auction and dance, the American Lamb Cook Off & Après Ski Tasting, the Debut of Rosé 2016 and the Grand Tasting and Auction. For additional information please visit [www.TasteOfVail.com](http://www.TasteOfVail.com).



Thank you for your ongoing referrals. They are the cornerstone of our success!

If you or anyone you know is interested in Buying or Selling, please give us a call. We would love to put our almost 40 years of Real Estate experience in the Vail Valley to work for you.

**PINKVAIL**    **March 25, 2017**

### **Honor Loved Ones, Support Cancer Survivors And Support The Shaw Regional Cancer Center!**

Come to Vail dressed in pink on March 25th for a ski/snowboard day and concert to benefit the Shaw Regional Cancer Center. This jam-packed Saturday is full of events for all ages and skiing abilities featuring prizes, free concerts, photo booths, a Spirit Rally and a costume contest. At 3:30 pm, all participants are invited to join "Spirit Rally" at Pink Vail Headquarters at Golden Peak. To raise money, you can join a team, start a team, join as an individual or simply donate. In just four years, Pink Vail™ has raised over \$1.53 million to benefit patient care and survivorship programs like "Spirit of Survival", providing ALL cancer patients at Shaw with free exercise training, emotional support, nutrition coaching, massages, a nurse navigator, outdoor adventures and more. Come out for a "pink filled" day to honor loved ones, celebrate cancer survivors, raise money for a great local program and have FUN!

For additional information please visit: [www.PinkVail.com](http://www.PinkVail.com).



If you have a brokerage relationship with another agency, this is not intended as a solicitation.  
Some of the information in this newsletter was taken from articles in the Vail Daily Newspapers.  
All information deemed reliable, but not guaranteed.

