

What's New In The Vail Valley

**COLDWELL
BANKER**

DEVONSHIRE



December

*The snow is falling
and good cheer is
all around!.*

Happy Holidays!



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Dedicated To Creating Exceptional Real Estate Experiences.

HOLIDAYS are a time to remember the people that have touched us throughout the year. Often, in the rush of day to day business, I don't take the time to thank those special clients who have helped me achieve my real estate success. This Holiday season, I would like you to know how very thankful I am for the friendship, goodwill, and business you have extended to me. May you be blessed throughout the Holiday season and coming year with much peace, joy and prosperity.



Home Prices, Sales Volume Up; Activity High in Eagle, Gypsum and Dotsero, Where Value Lies

This year, almost every month has been better than the last, and, September is no different. Real estate remains strong, with year-to-date total dollar volume and number of transactions 30% higher in September 2015 than September 2014. Sales volume was \$229,528,778 vs \$148,315,026, and transaction numbers were 236 vs 188. Both Eagle and Gypsum are seeing a high number of transactions, as more and more locals move west to get more value for their purchases. With Eagle County experiencing low inventory, construction is picking up in western Vail Valley, as well as the Vail area. Below find additional highlights from the Land Title September 2015 report:

- Eagle had **30 transactions** in September, the **highest** in the County. Gypsum had **25 transactions**.
- **\$10.9 million** was the highest priced home sale in September.
- **Home prices are almost as high as in 2005**, when highest number of transactions peaked.
- **111 Commercial sales through September**, the most since 2009.
- **Arrowhead's September sales totaled \$36.6 million**, accounting for 15.52% of the total sales, and greatest sales volume in Eagle County.

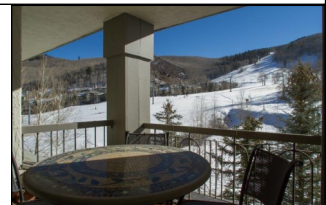
This information was provided by Land Title Guarantee Company.



Highlands Slopeside #209

\$1,795,000 furnished

Ski-In/Ski-Out condominium located on Beaver Creek Mountain. 2 level floor plan with 3 bedrooms & 3 ½ bathrooms. After a great day on the slopes relax in the heated pool or hot tubs. Amenities include: ski room with lockers, common area great room, on-site exercise room, on-site hot tub, underground heated parking & owner



storage. Dial-a-ride shuttle service throughout resort. The close proximity to the ski slopes & all that Beaver Creek Village offers makes this a good rental property.

For additional information go to www.HighlandsSlopeside-209.com.

December Quote

*"Give whatever you are doing
and whoever you are with the
gift of your attention."*

Speaker, Jim Rohn

Please call me for all your Real Estate needs and visit my web site and blog at www.KathySellsVail.com for information on the Vail Valley.

Kathy Cole

Cole Luxury Team

Winter Calendar Of Events

December

- Dec. 11-13 **Snow Daze:** Vail Snow Daze, one of the largest early-season mountain bashes, returns for its ninth consecutive year. Enjoy fresh tracks on the mountain, the sponsor expo village by day, and après parties and free live concerts by night! For more information go to www.Vail.com/SnowDaze.
- Dec. 19, 20 & Dec. 31 **Vail Family Holidaze:** Vail Family Holidaze returns in December with ice-skating performances by world-champion ice skaters, tree lighting and the New Year's Eve Torchlight Ski Down and fireworks. For more information go to www.Vail.com/HoliDaze.
- Dec. 31 **New Year's Eve:** We've got that exclusive and hip vibe for you to ring in the New Year. At Vail NYE 2016 it's all about the music, dancing and partying. Celebrate the New Year with an epic performance by an industry favorite to be announced shortly. Guests like Thievery Corporation, Mix Master Mike and DJ Logic have been part of the action over the years. For more information go to www.VailNYE.com.

January

- Jan. 7-9 **Big Beers, Brews and Barleywines:** The Sixteenth Annual Big Beers, Belgians and Barleywines Festival comes to the Cascade Resort in Vail! It's the perfect combination for a Winter Wonderland get away. A world-class beer festival at a world-class ski resort! There are discounted ski/snowboard rentals available, discounted lodging and other arrangements made for Big Beers Festival attendees. For more information go to www.BigBeersFestival.com.
- Jan. 21-24 **Beaver Winter Culinary Weekend, Presented by Audi:** Beaver Creek celebrates all things culinary with *Beaver Creek Winter Culinary Weekend*. The weekend kicks off with a Wine & Tapas Social at the Metropolitan and continues throughout the weekend with events including: the Snowshoe & Gourmet Lunch, Après Ski Burgers & Beers, Four Course & Two Step at Saddle Ridge, Ski.Eat.Ski., a Cooking Demonstration & Lunch, Mules & Manhattans, Sunday Brunch at the Boot and of course, The Grand Tasting. For more info: www.BeaverCreek.com/Events-And-Activities/Food-And-Wine-Weekend.

February

- Feb. 6-9 **CarniVail:** Vail gets hit with a spicy taste of New-Orleans-style fun when CarniVail returns this February. Guests will enjoy Mardi Gras merriment & all the Cajun fixin's from a legendary crawfish boil, to the Fat Tuesday Parade & Street Festival. With a lineup of activities including: non-stop Cajun Après & After-Dark parties, fun contests, prizes & giveaways, CarniVail is one celebration not to be missed!

Thank you for your ongoing referrals. They are the cornerstone of my success!
If you or anyone you know is interested in Buying or Selling, please give me a call. I would love to put my 33 years of Real Estate experience in the Vail Valley to work for you.



Snow Daze Returns To Vail For A Weekend Of Winter Fun!

Vail's Concert series, Snow Daze, is back for its 9th year and is better than ever! The largest early-season mountain bash in North America returns for the weekend of December 11th-

13th. There will be a Sponsor Expo at the base of Gondola One on Saturday from 8:30 am - 4:30pm. The Solaris in Vail Village will host two great concerts featuring two amazing bands. This year, Vail welcomes Big Head Todd and the Monsters and opener Bonfire Dub on Friday, December 11th, and JJ Grey & Mofro and opener Nicki Bluhm and the Gramblers on Saturday, December 12th, both at 6:00 pm. Don't miss out on all the winter fun!

For more information go to www.Vail.com/SnowDaze.

Holiday Safety Tip Check your smoke and carbon monoxide detectors!

Nearly 47,000 fires occur during the holidays. Replace your smoke detector battery once a year and place carbon monoxide detectors near bedrooms!



If you have a brokerage relationship with another agency, this is not intended as a solicitation. Some of the information in this newsletter was taken from articles in the Vail Daily Newspaper. All information deemed reliable, but not guaranteed.

