

What's New In The Vail Valley

**COLDWELL
BANKER**

MOUNTAIN PROPERTIES



March

*Remember to set your clocks
ahead on Sunday, March 10th!*



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Dedicated To Creating Exceptional Real Estate Experiences!

Epic Pass Adds More Winter Resorts!

Vail Resorts has added four more winter Resorts to their Epic Pass mix. Earlier, this year, VR announced the addition of two Resorts, Sun Valley, in Idaho, and Snowbasin, in Utah, that will be joining the Epic Pass in the 2019/2020 winter season.

As well, Vail Resorts recently bought the Falls Creek Alpine Resort and Hotham Alpine Resort; both located “down under” in Australia. The two Resorts join the Perisher Resort as Epic Pass partners.

With the addition of the four new Resorts, Epic Pass holders now have access to almost 30 winter Resorts throughout the United States (18), Canada (Whistler/

Blackcomb), Japan (Hakuba Valley), Australia (3) and Europe (5).

epicPASS

For more information click here: www.EpicPass.com.



Vail Valley Real Estate Buyers Are A Multi-Diverse Group!

Ever wonder who buys Real Estate in the Vail Valley? Well, according to Land Title Guarantee Company, who tracks the Eagle County market through sales data filed with the Eagle County Clerk & Recorder's office, they are a diverse group of investors and home owners with over half of the sales being made by buyers right here in Eagle Country (54%). The rest are from the Front Range of Colorado (17%) and from out-of-state (27%).

International buyers are difficult to track as many of the potential buyers work through attorneys and US-based LLC's. However, these buyers have a tendency to skew the reported sales volumes in Eagle County as they tend to buy/invest in large, expensive homes in the Vail area.



Outside of the Front Range, where do the bulk of buyers in the Vail Valley come from? How about Texas, California, Florida and Illinois as the highest percentage of out-of-state buyers? However, the Vail Valley's Real Estate market is highly active at the moment and buyers are being seen from all over the United States.

March Quote

*“When you stumble,
make it part of the dance.”*

Unknown author

Please call me for all your Real Estate needs and visit my web site and blog at www.KathySellsVail.com for information on the Vail Valley. *Kathy Cole*

Cole Luxury Team

Spring Calendar Of Events

FEB/MARCH

Feb 25- March 2: Burton US Open - The world's best snowboarders come together in Vail for the US Open to crown Champions for Halfpipe and Slopestyle. Also included - concerts and the US Open of Broomball Tournament.

March 16: Pink Vail! - One of the biggest ski days to benefit cancer patients and survivors. **Put Your Pink On!**

APRIL

April 1-16: SpringFest at Beaver Creek - Amazing weather and activities are the cornerstones of "Beaver Creek Loves Kids SpringFest"! Performers of all types will light up the stage throughout these three fun-filled weeks.

April 3-6: Annual Taste of Vail - The Taste of Vail is one of the premier Spring food and wine festivals.

April 11-14: Spring Back to Vail - Vail's huge end-of-the-season bash. Enjoy skiing, grilling out, hard rock concerts and the action-packed World Pond Skimming Championships.

Closing Dates for Winter 2019: Beaver Creek Mountain - April 14th & Vail Mountain - April 21st!

MAY/JUNE

May 27: Memorial Day

June 6-9: Go Pro Mountain Games - Professional and amateur outdoor adventure athletes from around the world, will converge upon the mountains and rivers of Vail to compete for more than \$110,000 in prize money.

June 14-16: Annual Vail "King of the Mountain" Open - One of America's iconic grassroots beach volleyball tournaments with upwards of 700 teams participating over Father's Day Weekend. For additional information go to:

www.KingOfTheMountainVolleyball.com.



Taste of Vail - April 3 - 6, 2019

The Taste of Vail is one of the nation's premier Spring food and wine festivals showcasing more than 30 of Vail's finest chefs and restaurateurs alongside the owners and winemakers from nearly 50 of the countries' top wineries. Participants of

the Taste of Vail experience the Vail Valley's world-class restaurants, fine wine poured by wine-makers and winery owners as well as interactive seminars, an auction and dance, the American Lamb Cook Off and Apres Ski Tasting and the Grand Tasting and Auction. For more information go to www.TasteOfVail.com.



**Wondering what your Property is worth in today's market?
Call me today for a free Market Analysis indicating the value of your home!**

PINKVAIL   

March 16th, 2019

Honor Loved Ones, Support Cancer Survivors And Support The Shaw Regional Cancer Center!

Come to Vail dressed in pink on March 16th for a ski/snowboard day and concert to benefit the Shaw Regional Cancer Center. This jam-packed Saturday is full of events for all ages and skiing abilities featuring prizes, free concerts, photo booths, a Spirit Rally and a costume contest. To raise money, you can join a team, start a team, join as an individual or simply donate. All proceeds will benefit patient care and survivorship programs like "Spirit of Survival", providing ALL cancer patients at Shaw with free exercise training, emotional support, nutrition coaching, massages, a nurse navigator, outdoor adventures and more. Come out for a "pink filled day" to honor loved ones, celebrate cancer survivors, raise money for a great local program and have FUN!



For additional information please visit: www.PinkVail.com.



If you have a brokerage relationship with another agency, this is not intended as a solicitation.
Some of the information in this newsletter was taken from articles in the Vail Daily Newspapers.
All information deemed reliable, but not guaranteed.

