

What's New In The Vail Valley

**COLDWELL
BANKER**

MOUNTAIN PROPERTIES



**November
Vail Mountain Opens On
Friday, November 16th!**

**Beaver Creek Mountain Opens
On Wednesday, November 21st !**



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Dedicated To Creating Exceptional Real Estate Experiences.

Winter Upgrades

Opening day is coming soon! Vail Mountain will open November 16th and Beaver Creek will open November 21st.

Here is a preview of what's new at the Vail Valley's ski resorts:

Vail Resorts is debuting a digital mountain assistant this year. Emma, the Epic Mountain Assistant, will help skiers and snowboarders by using artificial intelligence and natural language processing to answer questions in real time through text, such as weather and grooming conditions.

As well, Vail Resorts is 'Going Green' this year and will eliminate the use of plastic soda cup lids and straws at all mountain dining facilities. This is a start to their aggressive plan of zero net emission, zero waste to landfills and zero net impact to forests and habitat by 2030.

In addition, Vail Resorts has added more mountains to its Epic Pass; has updated its snowmaking on Vail Mountain; will increase its grooming in the Back Bowls; has re-opened the Colorado Ski & Snowboard Museum; will focus its efforts on more learning terrain at Beaver Creek; expand McCoy Park on Beaver Creek Mountain and continue their concentration on family-friendly mountain zones.

For more detailed information regarding this winter season's upgrades go to www.WinterUpgrades.com.



**Simba Run #1202
\$719,000 furnished**

New Listing!

You are sure to enjoy the easy access to Vail Village and Lionshead from this unique 2 bedroom and 2 bath Simba Run condominium. This unit has an oversized one level floor plan with large windows that provide great natural sunlight and views of the ski slopes and surrounding mountains. Unlike other one level Simba Run condominiums, this unit has its own private balcony. The condominium is conveniently located next to a large, private, owner's closet and is just steps away from the ski lockers and winter shuttle busses. The numerous complex amenities and services include a pool, indoor and outdoor hot tubs, tennis courts, fitness room, sauna, steam room, large storage lockers, ski lockers, conference/meeting room, common garage parking, shuttle bus and on-site management and maintenance. The complex is conveniently located near the Town of Vail free bus route and Simba Run has its own shuttle buses during the ski season that will take you to the grocery stores, village centers and all of the ski lifts.

The close proximity to the ski slopes and all that Vail Village offers makes this the perfect second-home or an investment property with good rental potential. The condominium is currently Under Contract, but accepting backup offers.

For additional information go to www.SimbaRun-1202.com.

November Quote

*"When you learn, teach.
When you get, give."*

Writer, Lisa Jackson

Please call me for all your Real Estate needs and visit my web site and blog at www.KathySellsVail.com for information on the Vail Valley. *Kathy Cole*

Cole Luxury Team

Beaver Creek's 38th Annual Tree Lighting Ceremony Friday, November 23, 2018

On the afternoon of the first day of opening weekend of Beaver Creek Mountain for the 2018/2019 season, tradition will hold strong in Beaver Creek with the exciting, and "tasty", World's Best Chocolate Chip Cookie competition. Then, on the following Friday, November 23rd, the 38th annual Holiday Tree Lighting in Beaver Creek Village will take place.

For generations, families have participated in the Tree Lighting, which includes a fireworks display, live music and a visit by Santa. There will also be a figure skating performance at 5:00 p.m., right before the tree lighting ceremony begins.



Vail Snow Daze, December 13 - 16, 2018

Vail Snow Daze is returning for its 12th consecutive year! Enjoy fresh tracks on the mountain and the Sponsor Expo Village by day; as well as après parties and free live concerts by night including Nathaniel Rateliff & the Night Sweats, Shakey Graves and more. Snow Daze 2018 is a week in Vail you do not want to miss!

For current music updates, package rates, specials and information on event times and locations go to

www.Vail.com/SnowDaze.

Vail Village and Lionshead Winter Parking for the 2018 - 2019 Ski Season

- Free parking for up to 2 hours; 2 to 3 hours is \$10.00; 3 to 4 hours is \$20; 4 to 15 hours is \$30 & 24 hours is \$50.
- The "Free-After-3" program continues with free parking between 3 pm and 3 am.
- To find out more about parking in the Vail Village and Lionshead structures as well as other parking options go to

www.VailVillage-LionsheadWinterParking.com.

Thank you for your ongoing referrals. They are the cornerstone of my success! If you, or anyone you know, is interested in Buying or Selling, please give me a call. I would love to put my over 35 years of Real Estate experience in the Vail Valley to work for you.

August 2018 Eagle County Market Analysis

Eagle County real estate dollar volume in August was down 25% compared to August 2017. However, the year-to-date total dollar volume was down by only 4%. Transactions were also down in August with 190 sales compared to 226 in 2017, but they were up year-to-date at 1,369.

Eagle and Gypsum had 31% of all transactions in August with 39 and 20 transactions respectively. Avon and East Vail were the other areas reaching double digit sales.

Highlights from August, 2018:

- Highest priced sale: **\$8,200,000** located in Spraddle Creek.
- Highest price per square foot: **\$1,732** located in the Northwoods Condominiums in Vail
- Multi-family average price per square foot in Eagle County: **\$642 a square foot**
- Average sales price in Eagle County: **\$951,770**
- New unit sales: **7**

For the complete August 2018 Market Analysis go to www.August2018EagleCountyMarketAnalysis.com.

