

## Testimonials

"Anyone can sell real estate in an up market, it just requires filling out forms, but selling real estate in a down market is where great skills are required. Kathy Cole has those skills and knows how to use them. She not only is a superb marketer, but more importantly has the perseverance to keep pushing the product until a buyer is found."

Bob and Sandy Righter  
Denver, CO  
Sellers of property in Vail

"Kathy pulled off the impossible. She sold our townhome for an unbelievable price in two weeks! Her marketing procedures are remarkable, and she did them so efficiently and promptly that before we knew it, we had a beautiful CD Presentation with wonderful photos, a brochure with photos and information on our property, a virtual tour that was placed on all her internet ads, ads in the Vail Daily, and open houses every weekend. All in all, it was quite remarkable, and it all paid off. Thank you so much, Kathy, for your time and your smarts. We couldn't be more pleased with the results."

Marilyn Heller and Steve Cohen  
Denver, Colorado  
Buyers and Sellers of properties in Vail and Eagle-Vail

"Kathy Cole is great to work with and did an awesome job for us. We purchased one of her listings and were skeptical that she could adequately represent both the Sellers and us. But she did a great job - acting both as mediator and Broker - and she held the deal together when it nearly fell apart twice. She was able to help us find that win-win ground, so that both parties felt that we had reached a fair and reasonable exchange. Also, it seemed that everyone in the Vail Valley knows her. This made appraisals, repair work, etc. happen fast and with higher quality than we could have ever found on our own. We recommend Kathy to anyone looking to buy or sell residential property in the Vail area."

Jennifer and Andy Strehler  
Sammamish, Washington  
Buyers of property in Vail

"I am the Managing Broker/Owner of a real estate firm in Denver, CO. When choosing a Realtor in Vail, I looked for someone who was extremely competent and would work with me in the same manner that I handled my own clients and personal transactions. Kathy Cole completely exceeded my expectations. I felt completely at ease throughout the process. In fact, she has done multiple deals for my wife and I."

Brad and Dana Licht  
Denver, CO  
Buyers and Sellers of several properties in Vail

"Kathy made shopping for real estate in Vail a true pleasure. Her obvious knowledge of Vail and all the surrounding areas enabled her to prepare an extensive list of possible properties for me to buy. Her interaction throughout the entire closing process helped to make my home purchase quite smooth. I would recommend her to any of my friends who might be looking for a home in Vail."

Marc and Olgi Lowell  
Weston, FL  
Buyers of property in Vail

"Kathy is great. She is extremely organized, responsive and really knows the Vail market. She lined up showings for properties on very short notice that were within my budget and location requirements. I put a contract on a house the first day. It is perfect!"

Charlotte Wiessner  
Denver, CO  
Buyers of property in Wildridge

"We have purchased three investment homes in the Vail Valley from Kathy during the past 10 years. We appreciate her responsiveness and through attention to details. We recommended her to friends, who were equally pleased with their real estate transaction."

Mr. and Mrs. Saxton  
Irvine, CA  
Buyers of property in Vail, Arrowhead and Eagle Ranch

"We were looking for a place in the Vail area as a way to get our granddaughter on skis. Kathy Cole not only found the right place for us, but she also did it in a prompt and professional manner. We consider Kathy our newest "best friend" and look forward to seeing her when we are in Vail."

Lawren and Fred Bradford  
Galveston, Texas  
Buyers of property in Vail

"My wife and I can give a hearty testimonial to the professionalism and local knowledge that Kathy Cole demonstrated in all aspects of her interactions with us. Over the past few months we have been looking for a second home in Vail. We have just closed and are delighted with our property, the deal, and Kathy's organizational skills that kept everything on track. A friend of ours from San Diego referred us to Kathy and we would not hesitate to recommend her to anyone interested in the Vail area."

Craig and Glenna Warhurst  
Broomfield, CO  
Buyers of property in Vail

"As a global businessman, I find it extremely important to have "people on the ground" to be your eyes and ears. As a Florida resident (and now a part time Vail resident, thanks to Kathy), she was our eyes and ears before, during and after the sale. Our high level of trust and confidence allowed us to buy our first home in Vail almost remotely. Her knowledge of the area, real estate in general, and her personal touch was invaluable. My wife and I really felt as though we had her undivided attention during the process. What more could you ask for? Thanks Kathy, you made a dream come true and a real estate experience seem so easy!"

Ron and Leah Rubinoff  
Plantation, FL  
Buyers of property in Vail

"We have worked with Kathy several times, including the purchase and sale of our last property in Vail. She is great to work with and her availability and attention to detail are unsurpassed in the Valley. We chose her to sell our last property based on our past experience, knowing that she would get it done, no matter the market conditions. She knows the market and has the contacts to close the deal. "

Earl and Mary Ann Best  
Buyers and Sellers of property in Vail

"As a former realtor myself, I can't tell you how professional, friendly, consistent, and helpful Kathy was in making this all possible. She is one of Vail's most effective and professional realtors, and we were very lucky to have had her representing us and our property. She is a professional from listing to closing, taking care of every detail to ensure a smooth sale.

Being an absentee seller, Kathy worked hard to ensure that our sale took place in a timely fashion."

Diane and John Lange  
Golden, CO  
Sellers of Property in Vail

"Kathy and her associate Krista Behr are terrific to work with. They both have extensive knowledge of the Vail Valley, can connect you with properties that exactly meet your needs, and both are extremely professional and helpful with all the processes once your offer is accepted."

Mike and Lori McCaffrey  
Minturn, CO  
Buyers of Property in Minturn

"After watching her stay abreast of the ever-changing Vail Valley real estate market over a 30+ year period, we knew Kathy had the professionalism and the expertise needed to sell our home. What we didn't know was how incredibly in-depth she (and her team) would be throughout the entire listing and sales process. As absentee owners at the time of the listing, we were assured that we would be given "concierge" service and that Kathy and her team would take care of >everything<. True to form for the Cole Luxury Team, this was indeed the case. Such service not only instilled a great >Peace of mind< within us.... but also set us up for a successful sale. If you want to sell your home these are the professionals who can make it happen!!!"

Pat and Becky Bultemeier  
Howard, CO  
Sellers of Property in Edwards

"We would recommend Kathy as one of the top realtors in the Vail Valley. She is strategic about listing price, marketing and timing. Kathy worked hard to ensure that our sale took place quickly and in the price we were looking for."

Tim and Melanie Schmieding  
Denver, CO  
Sellers of Property in Vail

"Kathy Cole and her team got us two full price offers and we sold the house in just two days. Kathy is very professional and her experience and knowledge of the Vail Valley real estate market is exceptional. Kathy and Krista's skilling in staging the house were masterful. They did a terrific job from start to the closing. We highly recommend the Cole Team to anyone looking to sell or buy a home. They will do a great job for you."

Tom and Dorothy Nugent  
Castle Rock, CO  
Sellers of Property in Edwards

"Krista and Kathy were amazing to work with and I would highly recommend them to anyone looking to buy a home in Vail. They are Vail insiders and can help you not only find and negotiate the best home; they also know the HOAs and have a network of equally extraordinary lenders, contractors, etc. They returned our calls immediately and at all hours, and showed an exceptional commitment to making the whole process as easy as possible for us. For example, we closed on the property in Denver and needed to immediately have the furniture out for contract work. Krista on her own offered to go the property and box things up, meet the movers and take care of everything. There are other examples of where they went way beyond the call of duty and were exemplary of the type of professionals Krista and Kathy are. I can think of absolutely nothing negative to say of either of them."

Randy and Sandra Shillman  
Greenwood Village, CO  
Buyers of Property in Vail

"Kathy did an incredible job in helping me sell my house in Colorado. I currently live in California and would have never been able to do the things she was able to help with. I highly recommend her to anyone looking to buy or sell because she is consistently responsive and in timely fashion."

Lucas Pols  
West Hollywood, CA  
Seller of Property in Vail